



**Appraisal
Institute®**

*Professionals Providing
Real Estate Solutions*

October 2019

President's Message Michael Cibene, SRA, AI-RRS



Congratulations to all the new Appraisal Institute Designated Members. Their hard work and additional education will move them to the top of their specialized field

and rewarding careers.

The Appraisal Institute has worked on our behalf to get two bills passed in Congress:

The Appraisal Reform Act (H.R. 3619), which passed Sept. 19th, requires full consumer disclosure of appraisal management company fees, separating them from the appraisal fee in the homebuyer's Closing Disclosure Form. This legislation would increase awareness around the appraisal process.

The Homebuyer Assistance Act of 2019 (H.R. 2852), which passed Sept. 10th, would allow state-licensed appraisers to perform appraisals for mortgages insured by the Federal Housing Administration. This bill addresses long-standing concerns about the implementation of pre-existing FHA appraisal requirements, which differ from those of Freddie Mac and Fannie Mae and of the conventional market.

Most appraisers around our state are not members of The Appraisal Institute as they think our requirements are too high and demanding. However, they are unaware of all the political laws and rules we help them with in our efforts in Tallahassee and in Washington, D.C. You can let your un-designated friends know that your membership and lobbying dollars are keeping them alive in our industry. Maybe you can even convince them to join!

Our next chapter meeting will be held on November 15th at the Courtyard by Marriott in Fort Lauderdale. We are offering the Florida Appraisal Law seminar and our instructor is Patricia Birch. This 3-Hour seminar is required for all of us before November 30, 2020. Register early as this seminar will definitely sell-out!

The Appraisal Institute Annual Conference will be held on August 3-5 at the JW Marriott in Orlando. This is a chance for all of us to meet and share with appraisers from all over the country, and it's just few hours drive! A Residential Round Table will also be held during that week in Orlando. I encourage everyone to attend. Attendance at the Residential Roundtable in Denver topped the 250 mark and they are planning for 500 residential appraisers to attend in Orlando. We will keep you posted with dates and registration information!

Thanks to our chapter Board of Directors and Executive Director for keeping our chapter under budget and recognized throughout the country as a top chapter.

AI's new Association Management System was launched on October 1st. Don't forget to change your password! Here is a [link](#) with instructions to reset your password.

See you all at the upcoming Chapter meeting at the Courtyard by Marriott on Friday, November 15!

Michael Cibene, SRA, AI-RRS
2019 Chapter President
mikecibene@aol.com

Chapter Meeting and Seminar
Friday, November 15, 2019

Courtyard by Marriott
11:45 am—4:00 pm

Florida Appraisal Law 2020 (3-Hours)

Instructor: Patricia Birch

CE 3-Hours, 0009145

Education

On August 23rd at our Chapter Meeting we celebrated a new SRA, **Todd Belcher**. I cannot think of a better person than the most recent SRA to point out, as a beacon, to follow by others who would be interested in pursuing better their careers with the highest designation in residential valuation, the SRA from The Appraisal Institute. I have asked Mr. Belcher a short interview with five (5) questions to search the mind of someone who made a determination, executed it, and achieved the goal. I asked the following:

1. How was your learning experience during the timeline that you dedicated to obtaining your designation?
I enjoyed the learning experience throughout the process. I tried to take as many classes live as I could, as I tend to learn more at those. I ended up taking all but one live and really learned a lot.
2. Did testing each course elevated and expanded your knowledge of the related things you do on a daily basis?
The testing of each course really did help a lot with my every day report writing. I learned even more than I already knew. The courses gave me a better understanding of what I was doing, and sometimes, why I was doing it.
3. Compared to your self-image of before becoming an SRA, do you feel better prepared as an appraiser?
I feel like a better appraiser now that I've taken all these courses and went through the interview portion. I definitely learned a lot during that process. I am excited to start moving forward with my new designation.
4. What drove you to the decision to pursuit the SRA designation?
I always wanted to get my designation, but the timing wasn't really there. Finally I had another friend decide he was going to get his SRA as well, so I decided that we could both do it. We went to all but one of the classes together. I also had my first boss (Mike Cibene) and he was the president of the chapter, and we always thought it would be cool to have him present me with my SRA.
5. Was it worth it?
I do think it was worth it. The knowledge received really helped me a lot. I feel my reports are better redacted and based on supportable facts enhanced by a competent analysis.

To support the notion of “better their careers” and what happens after a person obtains a designation, I have asked prominent residential appraisers who are SRAs how their designation have impacted their professional lives. Proudly, these are their un-edited statements.

Michael Cibene, SRA, AI-RRS

My first real job after college was as an appraiser trainee at a Savings & Loan. It was in those first few months that I met many appraisers in the area and found out that the most successful residential appraisers were designated SRA. I knew right away that earning a designation would bring respect and demand to a young person in this business.

After attaining the SRA designation, I was able to start my own company and be considered an expert in my field. Whether working for a lender, or a relocation company or legal matter, my training and education as a designated appraiser kept me on top of the list.

Sometimes I have to educate my new client as to the benefits of using a residential appraiser with the designation, but it usually pays off with a much higher fee than the typical appraiser. Just like in any other business, you get what you pay for. It is my experience that appraisal clients do not want to make a mistake and just hire the fastest or cheapest. I promote my SRA designation on every piece of advertisement and am thankful to the Appraisal Institute for promoting me.

Armando del Valle, SRA, AI-RRS

I was in the process of working on the requirements to obtain my SRA designation, required classes, peer review of sample work and writing a demonstration appraisal report when the announcement came that appraisers would be required to obtain State Certification in order to complete appraisal assignments. My initial reaction was one of disappointment. I thought to myself, I have put all this time and effort into obtaining the SRA designation and it wouldn't matter as long as I was State-Certified. I was very close to abandoning the effort when I was convinced by family members, friends and loved ones to complete the journey I had started.

I took the advice and completed the requirements and obtained the designation. This is one of my proudest professional accomplishments. As it would turn out existing and prospective clients were aware of the value in hiring an appraiser that held an Appraisal Institute designation. The designation had a significant impact in opening doors to non-lender work, creating long-lasting relationships with non-traditional users of appraisal services and creating a sense of self-pride and accomplishment that may not have occurred had I followed my initial reaction to stop my journey to achieving a designation.

D. Keith McQuaid, SRA

I've found two meaningful advantages. First, I get more work and somewhat higher fees. Also, I get less push-back from clients. Appraisal leadership at most lenders is well represented by Appraisal Institute members. Unsurprisingly, those lenders recognize the significant commitment to the highest professional standards the designations represent. The designations demonstrate professional capability of the appraiser and add recognized credibility to the appraisal report.

Education-Continued

David S. Chapin, SRA

Since earning my SRA designation, I found that AI designations are truly recognized by users of appraisals around the country. Over the years, I have received unsolicited request for services from persons and lenders around the country who found me in the AI directory. Several of these requests have turned into repeat clients who still send me a flow of steady work at full fees. Some of the work I receive is for complex properties. I am often reminded that the process of writing a demonstration appraisal helped prepare me to complete assignments that require my best efforts.

Gene Wood, SRA

When I first entered the residential appraisal profession in 1986 I immediately found that in order to set myself apart from other appraisers I would have to become a SRA designated appraiser. I subsequently began taking courses with the former aka Society of Real Estate Appraisers, I continued working and learning the profession. In 1988 I became designated which enabled me to make many inroads in pursuing work as a bank staff appraiser and subsequently seeking work as an independent appraiser. The SRA designation gives added credibility with lenders and users of residential appraisal reports. The SRA designated appraisers stand out in the residential field.

Virginia Guido, SRA

I was fortunate enough in my early career to have had a mentor who stressed that by achieving a higher level of education, I would elevate myself above my professional competitors. I earned the RM designation in 1989, under the American Institute of Real Estate Appraisers (AIREA). When the AIREA merged with the Society of Real Estate Appraisers in 1991, to form the Appraisal Institute, I chose to relinquish the RM in favor of the SRA designation.

Being a designated member of the Appraisal Institute has afforded me opportunities that would not likely have been available without the prestige and credibility of the SRA designation. When I was hired by a large bank to pioneer its residential appraisal department, one of the requirements of the position was a professional designation. When I started my own business many years later, most of the clients that I acquired found me through the Appraisal Institute website. These are clients that value quality, which makes them quality clients. The Appraisal Institute continues to set the standard for appraiser qualification, and I am proud to be an SRA member.

Michael F. Neer, SRA

The biggest impact the designation had on my career and my involvement with the Appraisal Institute was the valuable access and interactions it afforded me with Real Estate Appraiser Professionals at the highest level of integrity and competence.

Deiky Vergel, SRA

I can only share with you that becoming a designated (SRA) appraiser has transformed by business. I am part of an elite group of designated appraisers that provides a higher level of service and work product to our customers. Since becoming designated, I have testified in court and have been deemed an expert by the Fifth District court in South Florida. I can prepare appraisal for the Court, the Internal Revenue Service and estate planners. Designated appraisers meet the IRS criteria (IRS RULE 2006-96) and definition of a qualified appraiser.

And then, there is me. I am an SRA, and very proud; it was my first designation, a graduation that opened the first door of the rest of the doors of my life. This is why I celebrate the making of an SRA time after time, and at any given moment I am the “Advisor” of ten (10) Candidates for Designation.

A residential appraiser has always been a fundamental participant and the SRA raises the bar to a level of paramount practitioners of the residential valuation discipline. I call every residential appraiser to improve with substance their careers, to enhance knowledge, and elevate the very essence of residential practice.

I invite you to explore the “[SRA Express](#)” curriculum offered in 2020 by the South Florida Chapter of The Appraisal Institute.

As to the rest of my “all-ready designated” friends I ask, approach a good appraiser who is not designated and invite him or her to become one, show them the path.



Henry Casado, MAI, SRA, AI-GRS, AI-RRS
Chair, 2019 Education Committee
etcasado@me.com



 Appraisal Institute®

Important! Check online [state approvals](#) prior to registering.

South Florida Chapter
2019 EDUCATION SCHEDULE

October 25 2019	Managing Unusual Appraisal and Litigation Assignments, CE 7-Hours	Shawn Wilson, MAI Joni Herndon, SRA
November 15, 2019	Chapter Meeting Florida Appraisal Law 2020, CE 3-Hours Courtyard by Marriott, Fort Lauderdale	Patricia Birch
December 6, 2019	Business Practices & Ethics, CE 6-Hours	Vincent Dowling, MAI, SRA

2020 EDUCATION SCHEDULE

January 24, 2020	Chapter Meeting & Installation Artificial Intelligence, AVMs and Blockchain: Implications for Valuation Boca Country Club, Boca Raton	Brian Flynn, MAI, AI-GRS
February 7, 2020	7-Hour National USPAP Update 2020-2021 (AM) 3-Hour Florida Appraisal Law 2020 (PM)	Vincent Dowling, MAI, SRA C. Kevin Bokoske, MAI, AI-GRS, AI-RRS
March 6-9, 2020	Valuation of Conservation Easements	Brian Flynn, MAI, AI-GRS
April 3, 2020	How Tenants Create or Destroy Value: Leasehold Valuation and Its Impact on Value	Vincent Dowling, MAI, SRA
April 24, 2020	7-Hour National USPAP Update 2020-2021 (AM) 3-Hour Florida Appraisal Law 2020 (PM)	Timothy C. Andersen, MAI Patricia Birch
May 14-15, 2020	Residential Market Analysis and Highest & Best Use	Brian Flynn, MAI, AI-GRS
July 20-21, 2020	Real Estate Finance, Statistics and Valuation Modeling	Vincent Dowling, MAI, SRA
September 23-24, 2020	Advanced Residential Applications & Case Studies, Part 1	Sandra Adomatis, SRA
September 25-29, 2020	Advanced Residential Report Writing, Part 2	Sandra Adomatis, SRA
October 2, 2020	7-Hour National USPAP Update 2020-2021 (AM) 3-Hour Florida Appraisal Law 2020 (PM)	C. Kevin Bokoske, MAI, AI-GRS, AI-RRS Patricia Birch
December 4, 2020	Business Practices & Ethics, AI CE 6-Hours, FREAB CE 6-Hours	Brian Flynn, MAI, AI-GRS

[Register](#)

Program details: <http://www.southflorida-ai.org>

Please note

Additional educational offerings will be added to the 2020 schedule. Two USPAP and LAW offerings. Two chapter meeting seminars, as well as other seminars!

Candidate Guidance



We had two social events so far this year open to all members and candidates. We also had our 2019 Real Estate Forum. I encourage candidates to come to the events for a chance to meet members and seek advice on becoming designated.

Our chapter has a total of 46 Candidates at this time: 6 pursuing the AI-GRS only, 1 pursuing the AI-RRS + AI-GRS, 35 pursuing the MAI only, and 4 pursuing the SRA only. Our chapter could use another advisor who works with the dual MAI/AI-GRS track as well as one for the dual SRA/AI-RRS path.

Nationally, there have been 359 new designations in 2019. Within the South Florida Chapter, 5 designations have been conferred so far this year, 2 who received MAI designation, 2 who received SRA designation, and 1 who received AI-GRS designation. In 2018, 8 designations were conferred within the South Florida Chapter; 1 who received SRA and AI-RRS designations, 2 who received MAI designations, and 1 who received SRA designation.

We ask and challenge all designated members to encourage non-designated appraisers to contact the Chapter Office or Candidate Guidance Committee, such that we can answer questions about and explain the benefits of Appraisal Institute affiliation and designation.

Approved Appraisal Institute approved Candidate Advisors are available to

Candidates seeking help navigating and demystifying the designation process. Have questions? Need help? Candidates are encouraged to contact Debbie McClave at the Chapter Office at 954-229-0499 or sfchapterai.email@gmail.com and/or me (Matt Roach, MAI) at mroach@josephjblake.com. *We are here to help you reach your professional real estate appraisal goals.*

Candidates are reminded to ensure you are positioned to meet your annual designation progress requirements. These progress requirements and accomplishments may be reviewed under the Candidate's my account login and under View Checklist (at bottom of page).

As you may have heard, the Board approved changes to the Annual Minimum Progress requirement. Going forward, while Candidates are still recommended to complete sufficient requirements per year to fulfill their timeline, they will be considered to have met Annual Minimum Progress if they have completed - or attempted to complete - at least one requirement per year.

If you have not met minimum designation progress, do not risk losing credit for the requirements previously completed. File an extension request with the Appraisal Institute or completing the *Candidate for Designation Program Extension Request* on the Appraisal Institute website in the AI Resources section under Designation Requirements/Resources.

Candidates who took an online course

(either on-demand or synchronous), who are taking challenge exams or have applied for the Comprehensive Exam, Candidates should schedule the exams as soon as possible and not wait until the end of the window, for the best availability of locations and dates. If they wait too late - especially during the busy months of November through January - Pearson VUE might not have availability.

Reminder: The Appraisal Institute Education & Relief Foundation offers a number of scholarships (in addition to any your chapter might offer). While some are for college students, many benefit Candidates for Designation. Keep in mind these scholarships are for courses only, not Capstone, not challenge exams or re-exams, and they are not available to Candidates who are re-taking a course they previously attended.

We welcome and invite your ideas and suggestions. We look forward to working together for the betterment of the South Florida Chapter, as we continue to promote the tradition of the Appraisal Institute.

Matthew Roach, MAI
Chair, 2019 Candidate Guidance Committee
mroach@josephjblake.com



[South Florida Chapter AI Candidate and Practicing Affiliate Group](#)

[Designated Members Become an AI Advisor!](#)

What is a Candidate Advisor?

The Advisor will serve as a resource for the Candidate, providing the Candidate with the benefit of his or her years with the Appraisal Institute and the appraisal profession. The Advisor can help the Candidate by using his or her knowledge of the basic Appraisal Institute designation requirements, directing the Candidate to resources on the Appraisal Institute website and at national headquarters, and encouraging the Candidate in his or her efforts to become an Appraisal Institute Designated member.

How will the Candidate(s) I advise be chosen?

A Candidate may request a particular Advisor or the Appraisal Institute can identify a potential Advisor for the Candidate. An Advisor can decide whether to accept assignment as an Advisor for specific Candidate(s). The Appraisal Institute will make the final decision as to who will serve as an Advisor for a specific Candidate.

How do I sign up to become an Advisor?

Contact Advisors@appraisalinstitute.org and request that we register you for the free online orientation (should take less than half hour to complete) and complete the Advisor agreement form, presented at the end of the online Advisor Orientation. An Advisor may receive up to **125 points (25 hours)** of AI CE credit in the category of "Service as A Candidate Advisor" towards their AI CE cycle in accordance with the Bylaws, Regulation No. 10 and policies of the Appraisal Institute.

Candidate Guidance

Registering for an advanced MAI designation course?

Have you completed the Advanced Education Diagnostic Test? If not, register today. You won't be able to register until you pass this exam! [Advanced Education Diagnostic Test](#)

Comp Exam Dates 2020

- April 1-30
- August 1-31
- Nov. 1-30

Questions? comp@appraisalinstitute.org or (312) 335-4111.



Pursue an Appraisal Institute Designation

Knowledge. Experience. Integrity.

The MAI, SRPA, SRA, AI-GRS and AI-RRS designations represent advanced knowledge. They stand for years of proven, real-life real estate valuation experience. And they always mean a commitment to strict professional ethics and standards.



2020 Capstone schedule:

Location	Materials Released	Webinar #1	Webinar #2	Classroom	Case Study
Austin, TX	Jan 3, 2020	Jan 24, 2020	Feb 18, 2020	March 9-15, 2020	2
Synchronous	Jan 3, 2020	Jan 24, 2020	Feb 18, 2020	March 9-15, 2020	2
Chicago IL	Apr 17, 2020	May 8, 2020	June 2, 2020	June 22-28, 2020	3
Raleigh-Durham, NC	July 16, 2020	Aug 7, 2020	Sept 1, 2020	Sep 21-27, 2020	1
Synchronous	July 16, 2020	Aug 7, 2020	Sept 1, 2020	Sep 21-27, 2020	1
Irvine, CA	Sep 11, 2020	Oct 2, 2020	Oct 27, 2020	Nov 16-22, 2020	2

*Program sold out.



J. Nathan Pippin, SRA

I didn't set out to be an appraiser when I grew up and I certainly didn't know what an SRA was when I started. Eighteen-years later it's abundantly clear that an SRA designation is the sure sign of a professional who has committed to doing more than just the minimum and a professional that doesn't want to merely be associated with "the norm".



Between 2013-2014 I had the opportunity to work on a project completing forensic level review work for a large secondary market participant. It was the first time I had the chance to broadly see what most appraisal reports, other than my own, looked like. It wasn't pretty. When the project ended and I returned to the field in late 2014, I wanted to be different. I finished my college degree, started attending industry conferences instead of online classes, and became involved with the National Association of Appraisers. I made a personal goal to obtain the SRA designation and with support of my family and mentor I completed the program in about 13-months. My only regret was not starting sooner in my career.

I'm a fifth-generation resident of Okeechobee County, proud father to four-teenagers, and active member of the community. My firm predominantly services the Okeechobee, Treasure Coast, and Heartland regions of Florida. I look forward my association with the South Florida Chapter of the Appraisal Institute.



Sept. 14, 2019



Job Opportunity

State Certified Commercial and Residential Appraiser needed for Broward and Palm Beach counties. Please contact Britt Rosen @ britt@brittexusa.com

Florida Real Estate Appraisal Board

Schedule of meetings is listed (subject to change as circumstances require) held by the Florida Real Estate Appraisal Board (FREAB). All meetings are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise.

The Florida Real Estate Appraisal Board invites and encourages all members of the public to provide comment on matters or petition before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule **61J1-7.020**, Florida Administrative Code: Interested individuals/parties may submit

a written notice to the attention of FREAB PUBLIC COMMENTS via the following ways:

E-mail realpublicrecords@myfloridalicense.com

Mail: Division of Real Estate, 400 W. Robinson Street, Suite N801, Orlando, Florida 32801

Fax: 407.317.7245

The Division of Real Estate is now able to [live stream](#) the meetings. Please note the following:

The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day.

2019 General Meetings

- Monday, December 9, 2019

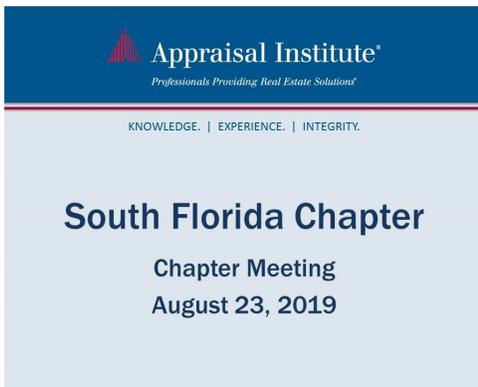
2020 General Meetings

- Monday, February 10, 2020
- Monday, March 30, 2020
- Monday, June 1, 2020
- August 3, 2020
- October 5, 2020
- December 7, 2020

Real Estate Forum 2020

After a very successful real estate forum this year, the consensus among members is that we should DO IT AGAIN! So the board and committee are moving forward with plans for another successful event in the Spring of 2020. By now, all of you should have received an e-mail “survey monkey” with questions that have been presented to the committee for consideration. Please try to have your responses in by October 22, 2019 so that we may review the results and make our plans for the venue and speaker/topic.

If you are interested in participating in this event and/or have ideas to share, please contact committee chairperson Trisha Guarnieri, MAI, AI-GRS at (954)592-2061 or trisha.guarnieri@iberiabank.com



Congratulations Todd Belcher, SRA



News from AI

AI, Fannie Mae Join Forces to Promote Diversity in Valuation Profession

You might be interested to know that the Appraisal Institute is joining with Fannie Mae to promote appraisal careers and to foster diversity in the valuation profession.

AI is serving as co-lead on Fannie Mae's Appraiser Diversity Pipeline Initiative with the National Urban League and Altisource. The initiative is intended to attract new entrants to the residential appraisal field, overcome barriers to entry (such as education, training and experience requirements) and to foster diversity. [Learn more.](#)

AI Opens Registration for New Education Series

Here's something worth noting: registration is now open for a great new Appraisal Institute education offering.

Appraisal Engagement, Appraisal Reviews, and Evaluations, a four-part series, will premiere Oct. 25, followed by sessions Nov. 1, Nov. 8 and Nov. 15. Each 2.5-hour live online (synchronous) offering is designed for lending, credit, audit or risk management staff who order, review or use for underwriting a real estate loan. Attendees will gain insight on what regulators expect from banks, internal bank policy and process, the appraisal process and scope of work.

Industry Leadership: AI Contributes at Major Events in September

In keeping with the Appraisal Institute's commitment to convey its thought leadership to real estate professionals and others, 2016 AI President Scott Robinson, MAI, SRA, AI-GRS, AI-RRS, represented the organization at the Association of Romanian Valuers (commonly known as ANEVAR) Valuation Conference, Sept. 5-6, in Bucharest, Romania, where he presented on the "Impact and Opportunity of Technology-Based Valuation."

Additionally, Immediate Past President Jim Murrett, MAI, SRA, presented at the International Association of Assessing Officers International Conference on Assessment Administration, Sept. 8-11, in Niagara Falls, Ontario, Canada, on "Green Building and Property Values." AI also exhibited at this event.

There was a media tour of the Washington, D.C., market Sept. 9-10, meeting with representatives of publications such as American Banker, National Mortgage News, Builder magazine and Multifamily Executive magazine. AI Communications Director Ken Chitester and I talked to reporters and editors about appraisal thresholds, appraisal waivers, evaluations, iBuyers and other topics.

President-Elect Jeff Sherman, MAI, AI-GRS, served on a panel at the Texas Realtor Conference, Sept. 13, in Fort Worth, Texas: "iBuyers: What Is Coming Next?" Jeff also presented at the Relocation Appraisers and Consultants Conference, Sept. 19-20, in Plano, Texas, on a variety of valuation and AI-specific topics.

On Sept. 25, we made a presentation at the Iowa Commercial Real Estate Expo on "Green Building and Property Values."

AI also had a booth at the Appraisal Summit, Sept. 14-17, in Las Vegas, and will do so again at Valuation Expo, Sept. 30-Oct. 2, in Las Vegas.

AIERF to Help Hurricane Victims Needing Assistance

Don't forget that the Appraisal Institute Education and Relief Foundation is available to assist AI professionals and their families who are dealing with the aftermath of Hurricane DAs an Appraisal Institute professional, you will receive a **\$50 discount** to have your qualifications as an appraiser featured to over 800,000 attorneys by listing in the JurisPro Expert Witness Directory!



Featured AI Benefit



Expert Witness Directory

As an Appraisal Institute professional, you will receive a **\$50 discount** to have your qualifications as an appraiser featured to over 800,000 attorneys by listing in the JurisPro Expert Witness Directory!

"My case retention through JurisPro was so substantial that it has paid for my listing on JurisPro for the rest of my career. I wish I had stocks that paid off as well as JurisPro has."

Orell Anderson, MAI
Real Estate Damages Expert

2019 South Florida Chapter Leaders

President	Michael Cibene, SRA, AI-RRS
Vice President	Kenneth Brown, MAI, SRA, AI-GRS
Secretary	Robert Mesner, MAI, AI-GRS
Treasurer	Charles Badell, MAI
Directors 2017-2019	Julie Friess, SRA, AI-RRS Luke Mittner, MAI Lee Smalley, MAI Barbara Johenning, MAI-Past President
Directors 2018-2020	Howard Klahr Jonathan Whitney, MAI
Directors 2019-2021	Gregory Becker, MAI Vincent Dowling, MAI, SRA Eric Wit, MAI, SRA, AI-GRS, AI-RRS
Region X Representatives 2018-2019	Michael Cibene, MAI, AI-RRS—2019 President Kenneth Brown, MAI, SRA, AI-GRS—2019 VP Carlos Gobel, SRA Barbara Johenning, MAI
Region X Representatives 2019-2020	C. Kevin Bokoske, MAI, AI-GRS, AI-RRS Trisha Guarnieri, MAI, AI-GRS Robert Mesner, MAI, AI-GRS
Region X Alternate Representatives 2019	Geri Armalavage, MAI Charles Badell, MAI Gregory Becker, MAI Enrique Casado, MAI, SRA, AI-GRS, AI-RRS James Graber, MAI Michael Jacobs, MAI, SRA Howard Klahr Andrew Rolf, MAI Donald Sarley, SRA Claudia Vance, MAI



South Florida Chapter

6330 N. Andrews Avenue, #183
Fort Lauderdale, FL 33309

Phone: 954-229-0499
E-mail: sfchapterai.email@gmail.com
Website: <http://www.southflorida-ai.org>

2019 Committee Chairs

By-Laws	Michael Jacobs, MAI, SRA
Candidate Guidance	Matthew Roach, MAI
Education	Enrique Casado, MAI, SRA, AI-GRS, AI-RRS
Finance	Charles Badell, MAI
Government Relations	Ann Marie McCarthy, MAI
Newsletter	Claudia Vance, MAI
Nominating	Barbara Johenning, MAI
Public Relations	Howard Klahr
University Relations	Lee Smalley, MAI

National Committee Members from the South Florida Chapter

Enrique “Henry” Casado, MAI, SRA, AI-GRS, AI-RRS	Professional Standards and Guidance Committee, Member (2019)
Julie Friess, SRA, AI-RRS	Appraisal Journal Editorial Board (2020)
Lister Rivera-Laborde, MAI, SRA	International Relations Committee, Member (2019)



South Florida Chapter President
Michael Cibene, SRA, AI-RRS and
National President
Stephen Wagner, MAI, SRA, AI-GRS



Chapter Meeting and 3-Hour Seminar



Location
Courtyard by Marriott
2440 W. Cypress Creek Rd.
Fort Lauderdale, FL 33309

Fees

\$89 AI Price*

\$115 Full Price*

*Fee Includes

- Boxed Lunch
- 3-Hour Seminar

Want to attend lunch and skip the seminar?
The fee for lunch & Chapter meeting only—
does not include seminar \$30.

[Register](#)

Schedule

Registration: 11:45 am

Lunch, Chapter Meeting & Seminar

Noon — 4:00 pm

CE Credit

Appraisal Institute: 15 Points

FREAB: 3-Hours, 0009145



Appraisal Institute®

Professionals Providing Real Estate Solutions®

South Florida Chapter

6330 N. Andrews Avenue, #183
Fort Lauderdale, FL 33309

Phone: 954-229-0499

E-mail: sfchapterai.email@gmail.com

Website: <http://www.southflorida-ai.org>

Florida Appraisal Law 2020 Instructor: Patricia Birch Friday, November 15, 2019

This 3-Hour Appraisal Law class is required to renew your Florida Real Estate Appraisers license.

Note. 100% attendance is required for all Appraisal Institute programs.

Directions to the Courtyard by Marriott:

<http://www.marriott.com/hotels/travel/flcp-courtyard-fort-lauderdale-north-cypress-creek/>

This Educational Program (Program) was developed and organized by the Appraisal Institute Chapter offering the Program with the intent of addressing topic(s) of current local interest solely for educational and informational purposes. The Appraisal Institute national organization was not involved in developing or organizing the Program.

The content of this Program, including but not limited to any written materials and presenter comments, does not represent the viewpoint of the Appraisal Institute (defined as including but not limited to, the national organization, its Regions, Chapters, members, candidates, affiliates and staff) unless formally adopted by the national Board of Directors. Further, the Appraisal Institute has not peer-reviewed or approved the content of the Program and does not warrant the accuracy or timeliness of the content of the Program. The content of the Program is subject to court decisions and local, state and federal laws and regulations and any such revisions of such laws and regulations.

This Program is presented with the understanding that the Appraisal Institute is not engaged in rendering legal, accounting or other professional advice or services. Nothing in the Program is to be construed as the offering of such advice or services. If expert advice or services are required, attendees and readers are responsible for obtaining such advice or services from appropriate professionals.

Register: <http://www.southflorida-ai.org>

FOR A LISTING OF EDUCATIONAL OFFERINGS SPONSORED BY THE SOUTH FLORIDA CHAPTER
VISIT OUR WEBSITE @ <http://www.southflorida-ai.org>